





## The Consumer Perspective: what not to forget

Pier Raffaele Spena

FAIS onlus National Secretary – Cittadinanzattiva Delegate

**European Parliament Bruxelles, November 7th 2017** 

#### **CITTADINANZATTIVA**

Established in 1978, the organization promotes citizen activism to enhance the protection of rights, the care of common goods and the support for disadvantaged people.

#### The activities include:

- **Health**, along with the Tribunal for Patients' Rights and the National Coordination of the Chronic Patients Association(CnAMC).
- Consumer policies and public utility services.
  - Justice(Citizen rights).
  - Education, with cittadinanza attiva's school.
- European citizenship, with Active Citizenship Network.
- Evaluation of the quality of services from the citizens' perspective, with the civic evaluation Agency.



#### **FAIS ONLUS**

#### NON-PROFIT ORGANIZATION

Established in 2002, deals with the protection of the

rights of the incontinent and ostomates people in Italy

19 Regional Headquarters

34 Provincial Headquarters

Member of Cittadinanzattiva(CnAMC)

Member of INTERNATIONAL OSTOMY ASSOCIATION

Member of the EUROPEN OSTOMY ASSOCIATION



#### THE CONSUMER

#### **COMMON DEFINITION**

It is the non-professional counterparty of companies

OR

It becomes the counterparty when in need of protection during negotiations



#### THE CONSUMER

#### FIRST OF ALL



#### PERSON!



#### **PRINCIPLES**

#### FUNDAMENTAL CONSUMER RIGHTS:

- a) to health protection;
- b) to safety and quality of products and services;
- c) to appropriate information and fair advertising;
- c-bis) to normal course of business according to the
- principles of good faith and fairness;
- d) to consumer education;
- e) to fairness, transparency and equality in contractual relations.



#### THE QUESTIONS

#### THE CONSUMER

Is he/she capable of autonomous evaluating the validity of products information?

Does the market currently offer sufficient guarantees of protection?

Hence: can it be trusted?



#### **INTERNAL SURVEY**

CUSTOMER SAFISFACTION ON HEALTH CARE

THE LEGISLATIVE AND COMMERCIAL FRAMEWORKS DO NOT OFFER SUFFICIENT GUARANTEES OF RELIABILITY AND SAFETY

THE AVERAGE CONSUMER IS OFTEN CONFUSED AND NOT DULY INFORMED

TOO MANY TECHNICAL INFORMATION

TOO MANY DECLARED EXPENTATIONS

**AMBIGOUS MESSAGES** 



#### COMMUNICATION

# WHAT TO NOT FORGET IN A RELATION OF MUTUAL TRUST

- RESPECT
- CLARITY
- COMPREHENSIBILITY
- TRANSPARENCY
- SAFETY



#### **PERSPECTIVE**

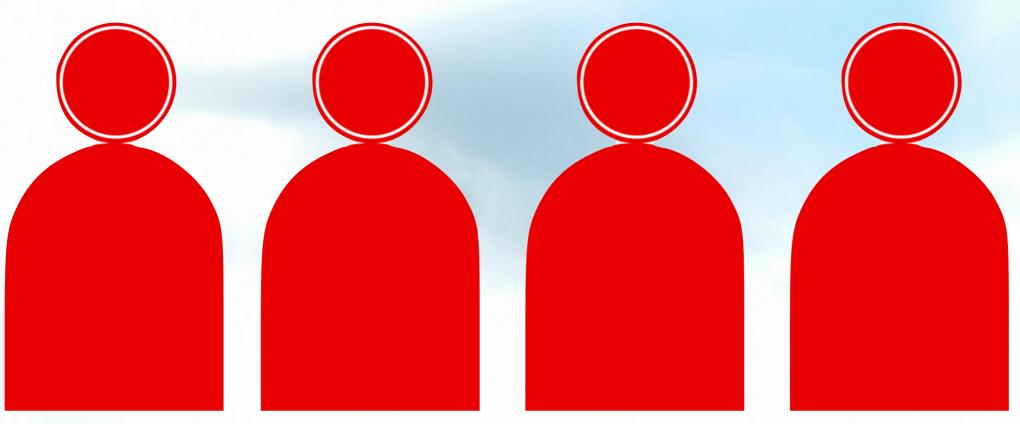
#### **HUMANISATION OF RELATIONS** THROUGH A NEW SOCIAL PACT



CITIZENS INSTITUTIONS COMPANIES

#### **INTERACTIONS**

#### **HORIZONTAL MODEL (OUTDATED)**





#### **NEW VISION**



#### **CIRCULAR MODEL**



#### THE ASSOCIATIONS

### THE IMPORTANCE OF CONSUMER ASSOCIATIONS

- INFORMATION ON RIGHTS
- SUPERVISION OF PROCEDURES
- IMPLEMENTING PROPOSALS
- HEALTH PROTECTION OF THE WEAK



# GRAZIE THANKYOU

p.spena@fais.info www.fais.info

